## PRICE LIST AND SUBSCRIBER ORDER FORM

## URBAN AIR MOBILITY -

**ECONOMICS AND GLOBAL MARKETS** 

DETAILED AND ACTIONABLE FORECASTS FOR 74 METROPOLITAN AREAS: 2020 – 2040

INFORMATION AND ANALYSIS FOR INFRASTRUCTURE AND CORPORATE INVESTORS



1420 Spring Hill Road, Suite 600 McLean, Virginia 22102 USA

Price List Validity Date: August 19, 2019

## Urban Air Mobility – Economics and Global Markets Price List

| Package | Description  | NEXA<br>UAM<br>Final<br>Report | NEXA<br>UAM<br>Web<br>Portal | Cities<br>Profiled | City to<br>City<br>Bench-<br>marking | Web App<br>Map(s) | ArcGIS<br>Geo-<br>Coded<br>Map(s) | Supply<br>Chain<br>Data<br>Sets | Top<br>Infra-<br>struct.<br>Funds | City P135<br>Oper-<br>ators | Price<br>(\$US) |
|---------|--|--------------------------------|------------------------------|--------------------|--------------------------------------|-------------------|-----------------------------------|---------------------------------|-----------------------------------|-----------------------------|-----------------|
| 1       | Charter Subscription - NEXA UAM<br>Global Markets Study (No Longer<br>Available)   | Yes                            | Yes                          | 74                 | Yes                                  | Yes 74            | Yes 74                            | Yes                             | Yes                               | Yes                         | \$19,995        |
| 2       | Full Subscription - NEXA UAM<br>Global Markets Study   | Yes                            | Yes                          | 74                 | Yes                                  | Yes 74            | Yes 74                            | Yes                             | Yes                               | Yes                         | \$24,995        |
| 3       | Single Special City Subscription:<br>One of Tokyo, New York, Los<br>Angeles, Seoul, London, Paris,<br>Osaka, Chicago, Moscow, Rhine-<br>Ruhr, Dallas, Singapore, Salt Lake<br>City | Yes                            | Yes 1                        | Yes 1              | No                                   | Yes 1             | Yes 1                             | Yes                             | Yes                               | Yes                         | \$9,995         |
| 4       | Single "Other" City Subscription:<br>Any other from cities list on Page<br>7 of Report Prospectus  | Yes                            | Yes 1                        | Yes 1              | No                                   | Yes 1             | Yes 1                             | Yes                             | Yes                               | Yes                         | \$4,995         |
| 5       | Final Report Only  | Yes                            | No                           | Selected           | No                                   | Selected          | No                                | No                              | Yes                               | No                          | \$1,995         |
| 6       | City not on Original 74 City List  | Yes                            | Yes                          | 74                 | Yes                                  | Yes 74            | Yes 74                            | Yes                             | Yes                               | Yes                         | \$14,995        |
| 7       | Special or Custom Studies  |                                |                              |                    |                                      |                   |                                   |                                 |                                   |                             | Please Call     |

Please Note: The Full Study Prospectus is Available at www.nexaadvisors.com

## UAM Global Markets Product Descriptions

NEXA UAM Final Report – See full prospectus for detailed NEXA UAM Final Report description, including table of contents, data tables, maps, active links to critical information sets, etc.

**NEXA UAM Web Portal** – The URL for the web portal is <a href="www.nexa-uam-com">www.nexa-uam-com</a> and is accessible through permission granted by NEXA Advisors. This portal contains the downloadable Final Report, as well as extensive files and maps for each of the 74 cities.

Cities Profiled – NEXA Advisors has detailed the UAM profiles of 74 global cities. When accessed through the <a href="https://www.nexa-uam.com">www.nexa-uam.com</a> web portal, each has an information-rich profile providing content-in-context for UAM planning purposes. Cities can be explored to

understand matters such as expected UAM demand and price elasticity and other and ranked for such valuable information as cost of infrastructure, etc.

City-to-City Benchmarking – This powerful tool permits "Big Data" analysis of cities as they compare with each other using over 25 factors such as "readiness", per GDP capita, business concentration, education levels, existing heliports, etc.

**Web Application Maps** – These export maps contain up to 33 layers of information accurately portrayed by city and surrounding area;

ArcGIS Geo-Coded Maps – All layers are accurately coded by geocoordinates at a resolution of less than 1 meter. While these look similar to the Web Application Maps, data sets are high resolution and feature-rich. For example, commercial airports denote passenger O/D traffic and general aviation airports denote business aircraft fleets residing at those locations.

**Supply Chain Data Sets** – Over 1,000 companies have been profiled for the following supply chains, meticulously mapped through Tiers 0 to 3:

- UAM Ground Infrastructure Supply Chain: Who designs and builds vertiports, who can perform environmental studies, etc.
- UATM CNS/ATM traffic Management Systems Supply Chain: Who can design airspace, who can provide geofencing services, where to go for UATM automation, etc.
- UAM eVTOL Manufacturers: Which manufacturers are well along in electric eVTOL, hydrogen cell designs, Medevac capable vehicles, etc.
- UAM eVTOL Manufacturing Supply Chain: Suppliers of electric motors, propellers, avionics systems, hydrogen fuel cells, recharging systems, etc.

**Top Infrastructure Funds** – Information on the world's leading infrastructure funds.

**City Part 135 (or equivalent) helicopter operators** - Those currently operating helicopters through charter services in cities today, along with fleet composition and contact information.

## Subscription Agreement

Instructions

1800 Tysons Blvd, Suite 50

McLean, VA 22102

(703) 883-8029

Please submit pages 4-6 of this Subscriber Order Form, and carefully fill out following the instructions provided, and forward it to NEXA Advisors, LLC.

| Charter<br>Subscriber<br>Identification: | For the <b>UAM - Economics and Global Markets</b> Full Subscriber Edition, please enter the company below as a Subscriber. The Subscriber agrees to abide by the terms and conditions of the NEXA Advisors LLC Urban Air Mobility Data and Services Limited License, attached hereto. |  |                      |  |  |  |  |  |
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### **New Studies**

Note that several important markets for Urban Air Mobility have not (as of yet) been included in NEXA's analysis. For example, six markets we did not consider include:

| LIANA markats autside the 74 situ NACA  | The remaining cities suburbs and evurbs and evurbs  |
|---|---|
| UAM markets outside the 74 city MSA boundaries set herein.  | The remaining cities, suburbs and exurbs, and rural regions contribute substantial GDP footprint in relation to the first 74 cities that NEXA analyzed.   |
| Cargo delivery and Just-in-Time manufacturing, related cargo and freight and oil and gas opportunities that eVTOL vehicles can address. | Including concepts such as centralized warehousing, serving multiple end integrators. The oil and gas sector requires extraordinary mobility solutions for offshore oil workers.  |
| Markets driven by recreational or tourism applications of eVTOLs.   | Markets exist today for helicopter tourism and recreation in most countries. eVTOL promises to open up new sectors and vistas to new uses.  |
| New and emerging emergency services opportunities.  | Applications that will require specialized eVTOL designs await this industry.   |
| New business models for commercial airlines to link high mileage travelers to their global networks.                                    | Part 121 air carriers are already making use of business aviation platforms to seamlessly integrate business travelers having travel mobility needs in other regions or on other continents. The door-to-door problem can be addressed. |
| Military markets, applications and opportunities.   | NEXA will be releasing a prospectus on this market application in September 2019.   |
|   |   |

| NEXA Advisors would like to know if you have interest in either sponsoring or acquiring such additional market research areas. If so please check the box(es) above and add any comments below so that we may respond: |  |  |  |  |
|--|--|--|--|--|
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Thank You.

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### About the Study Sponsors

UAM - Economics and Global Markets is a joint undertaking by respected aerospace industry organizations, associations, researchers, publishers and marketing and financial advisors. The lead underwriting sponsor is NEXA Advisors, a NEXA Capital Partners LLC company with a proven record performing "Multi-Client" investment-related research for the aerospace sector.



















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#### For Further Information please contact:

#### **Eleanor Herman**

Principal Editor NEXA Advisors, LLC Tel: 202-499-5056

Email: <u>eleanor@nexaadvisors.com</u>
Web: www.nexaadvisors.com

### Michael Dyment

Managing Partner NEXA Advisors, LLC Tel: 202-321-0389

Email: <a href="michael.j.dyment@nexacapital.com">michael.j.dyment@nexacapital.com</a>
Web: <a href="mailto:www.nexaadvisors.com">www.nexaadvisors.com</a>